



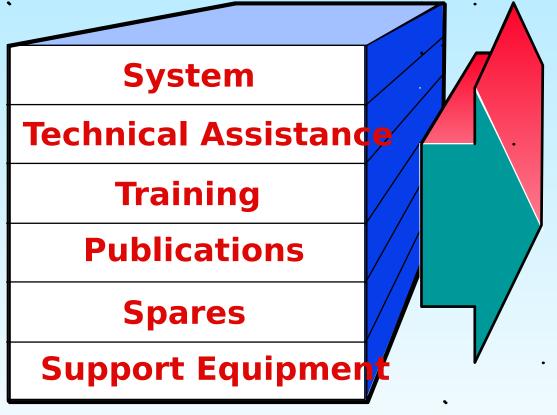
Follow-On Support

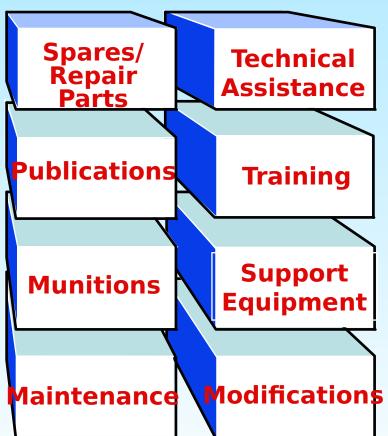


Total Logistics Support

Initial Support

Follow on Support







Follow-On Support Methods

- Internal
- Third country
- U.S. commercial
- FMS case



Follow-On Support Cases

- Defined Order
- Blanket Order
- Cooperative Logistics Supply Support Arrangement (CLSSA)

- Foreign Military Sales Order (FMS
- Foreign Military Sales Order (FMS



CLSSA Principles

- Customer purchases equity
- Support equal to U.S. unit with same FAD
- Approved common systems
- Ammunition, end items, commercial equipment excluded
- Prerequisite in country stock



Allocation of Resources



Defined and Blank Order Requisitions

All Requisitions



Allocation of Resources

CLSSA Requisitions

Defined and Blank Order Requisitions

All Requisitions

Priority 9-15

Priority 1-8

Reorder Point Safety Level



FMSO-I

- Represents customer country's equity in DoD supply system
- Finances stock augmentation
- Equity list
 - Identifies and quantifies augmentation
 - Based in estimated demands
- Effective for duration of arrangement



FMSO-II

- Used to withdraw/requisition material
- Similar to blanket order case



System Support Buyout (SAMM C6.4.6.)

- FMS purchaser should have at least 2 years to place final order for secondary/support items for systems being phased out of DoD.
- Items with demands during the 4 years may be retained in reserve for FMS requirements.
- Items with no demands for 4 years may be processed for disposal.



Non-Standard System





Nonstandard Item Support

- Nonstandard Items Contractor Supported
 - **PROS** (Parts & Repair Ordering System) used by Air Force, Navy and Army; standard administrative charge applies.
- Nonstandard Items Service Supported
 - SNAP (Simplified Nonstandard Acquisition Process) used by Army; 5% nonstandard administrative charge applies.



Materiel Return

- · Repaice Return
 - Defined Order or Blanket case
 - Same item returned
 - Actual repair cost
 - Offered by all Services
- Repair & Replace (AF), Direct Exchange (A), Reparable Item Return Option (N)
 - CLSSA or Blanket case
 - Like item returned
 - Average repair cost
 - Not offered by USMC





Worldwide Warehouse Redistribution Services (WWRS)

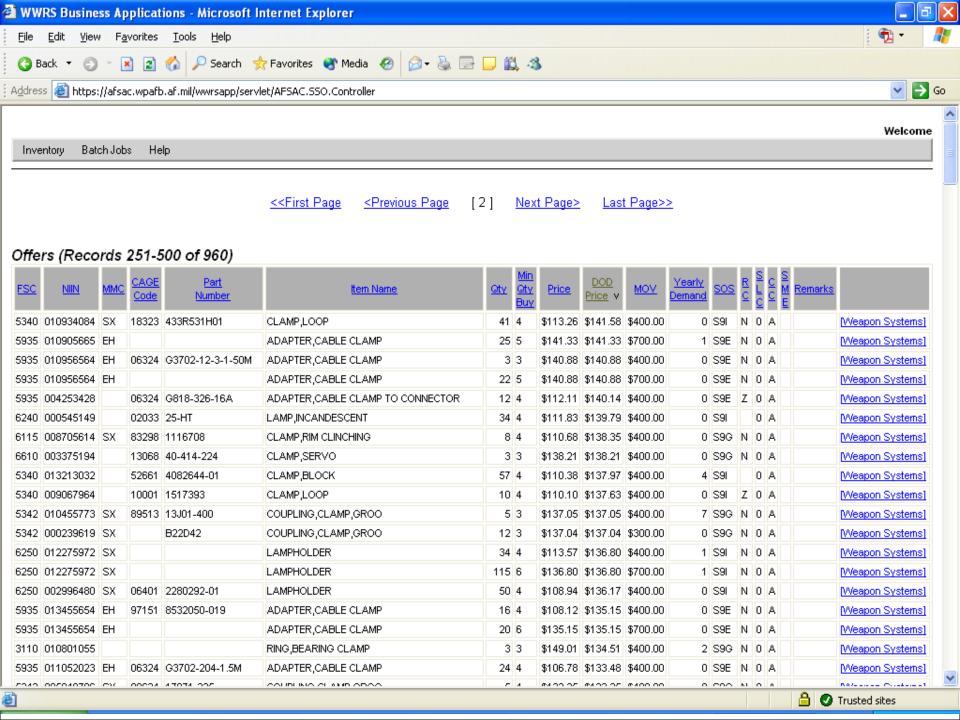
WWRS is designed to:

- Reduce FMS customers' excess inventories.
- Provide access to materiel at reduced cost.
- Reduce lead time through redistribution of assets instead of new procurement.
- Enable sellers to purchase needed FMS assets with the proceeds.
- Includes Air Force and Navy assets.



Worldwide Warehouse Redistribution Service (WWRS)

- Virtual warehouse on the Internet.
- Open to all FMS customers.
- Seller establishes price.
- Graduated fee for service for items < \$250 or 10% of unit cost for items > \$250.
- Requisitions are "fill or kill".
- Requisition against blanket order case.
- Original source of materiel must be under AECA.





Worldwide Warehouse Redistribution Service (WWRS)

As of May 2005:

Program Estimated Value: \$1.2B

Assets Sold Total \$30.2M

46 Buyers, 18 Sellers

Total Processing Time 66 Days

Average Price 15.9% Below Stock List



EDA VS DRMS

Excess Defense Articles

- Military service retains ownership
- Items may be SME and MDE
- Items should be in operating condition
- No transportation or supporting equipment/services included
- FMS customer can get upgrades/repairs on FMS case prior to delivery at additional cost



EDA VS DRMS

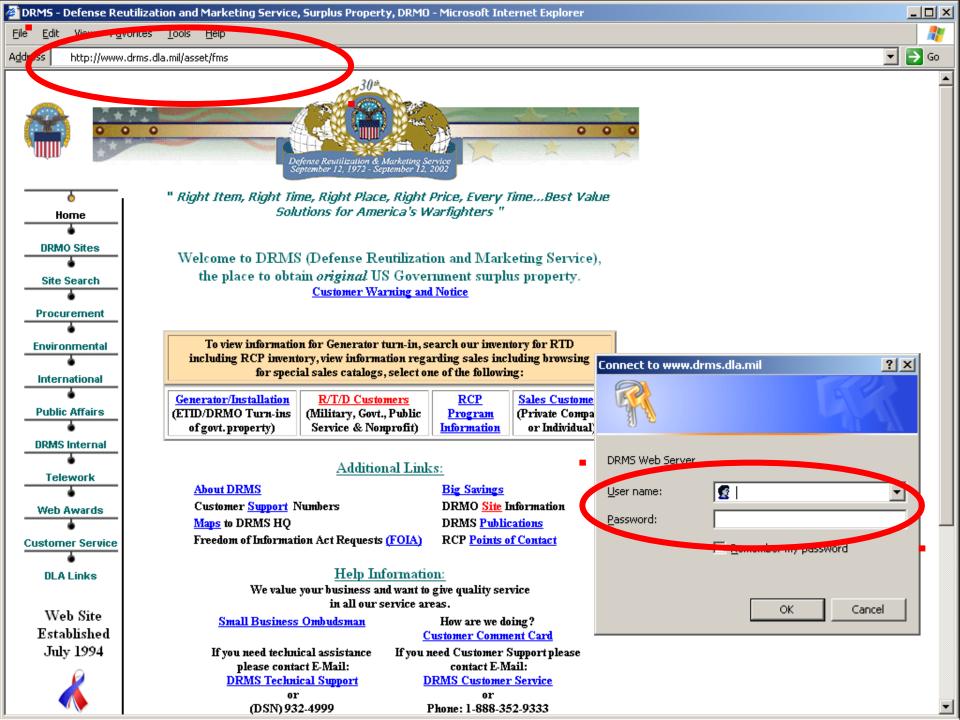
Defense Reutilization and Marketing Service

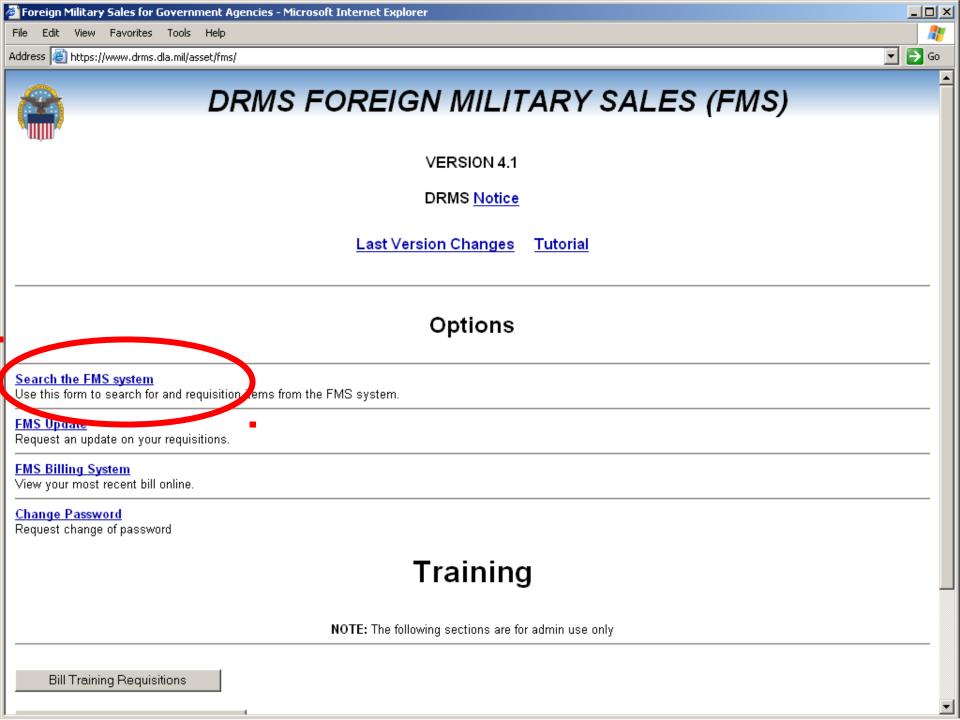
- Military services transfer ownership to DRMS
- Items may be in any condition
- No transportation or supporting equipment/services included
- No upgrades or repairs available from DRMS, but may be available via FMS case with MILDEP.



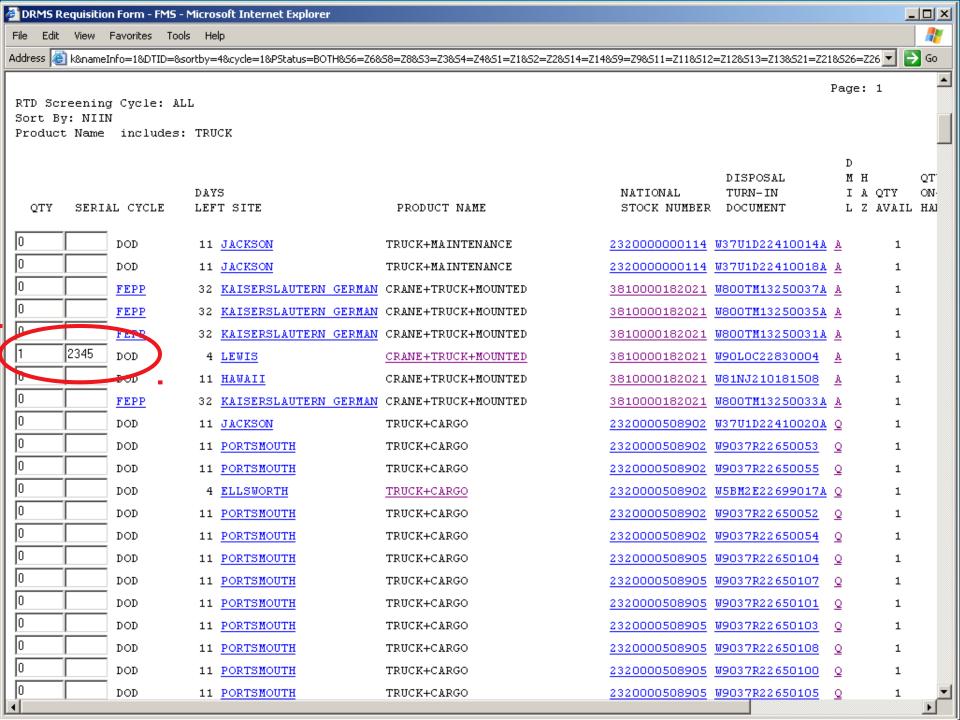
DRMS FMS Procedures

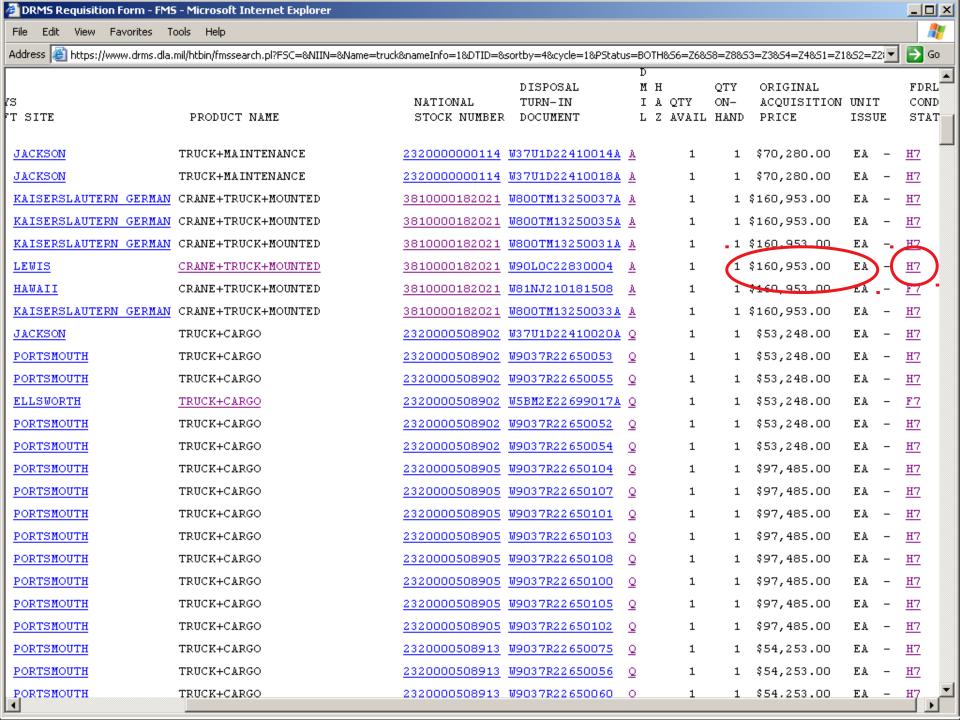
- Establish LOA with DRMS
- Identify authorized "shopper"
- Select items via Internet or wish list
- 14-day screening period
- Charge to FMS case
- DRMS web site: https:// www.drms.dla.mil/asset/fms/

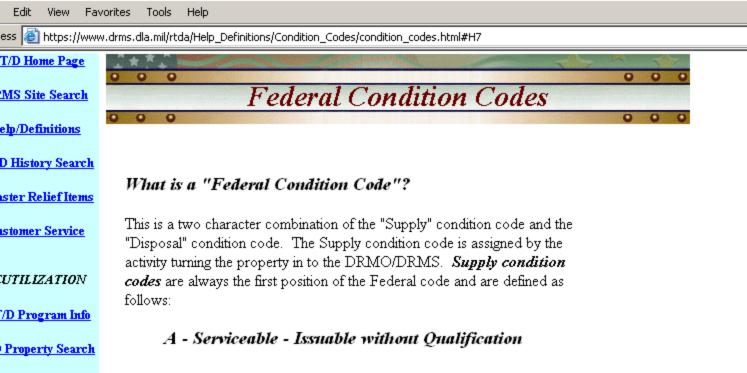




🚰 DRMS Government Search/Foreign Military Sales Form - Microsoft Internet Explorer	X
File Edit View Favorites Tools Help	At the state of th
Address thttps://www.drms.dla.mil/asset/fmssearch.html	▼ 🔁 Go
	_
THESE ITEMS ARE NOT FOR PUBLIC AUCTION OR SALE PLEASE BE ADVISED THAT EXCESS/SURPLUS PROPERTY OBTAINED FROM DRMS MAY <i>NOT</i> BE Y2K-COMPLIANT	
Instructions and Glossary of Terms Searches are currently limited to 300 line items. Sections B & C are optional to help narrow down your search.	
SECTION A (MANDATORY)	
Enter the 2-digit FSG, 4-digit FSC, or 9-digit NIIN (NSN = FSC + NIIN) of the item you are searching for. This is an efficient method to search DRMS property.	
Search by:	
Up to 8 Federal Supply Classes (FSC), 2 or 4 digit, separated by a space: Find FSCs By Keyword Nhit (9 digit): 3810	
Product Name: truck (examples: chair, chair wood) . Includes . Equals . Starts With	
DTID Number: Enter all or part of the Disposal Turn-In Document Number	
Sort By: ○ Cycle Date, ○ Cycle ○ FSC ● NIIN ○ DRMO ○ Photo ○ Product Name ○ DTID	
RTD Screening Cycle: © ALL, © DoD, © DoD 2 © FEPP (Selection of 'ALL' will query items in all three RTD cycles)	
Submit Search Clear Form	
You may submit your search now or fill out the optional sections below. If you submit your search NOW, you will be searching ALL of the DRMS sites worldwide, both unused and used items at any value.	
SECTION B (OPTIONAL)	
Currently DoD/DRMS has items in various conditions. You must call the sites who have the item to verify the condition.	
Product Condition: ○Unused ○Used ● BOTH	
SECTION C (OPTIONAL)	_







▼|

New, used, repaired, or reconditioned material which is serviceable and issuable to all customers without limitation or restrictions. Includes material with more than 6 months shelf life remaining.

B - Serviceable - Issuable with Qualification

New, used, repaired, or reconditioned material which is serviceable and issuable for its intended purpose but which is restricted from issue to specific units, activities, or geographical areas by reason of its limited usefulness or short service life expectancy. Includes material with 3 through 6 months shelf life.

C - Serviceable - Priority Issue

. Search/Tagging

rch & MILSTRIP

STRIP Form Only

STRIP History & Cancellation

AAC Verification

ILSTRIP Key

LESO

RCP Program

TRANSFER

- T------

Items which are serviceable and issuable to selected customers, but which must be issued before Condition A













DTID W90L0C22830004: CRANE, TRUCK MOUNTED





DRMS/DRMO Added Information

DRMO NAME LEWIS

POC PAULA NEWLAND

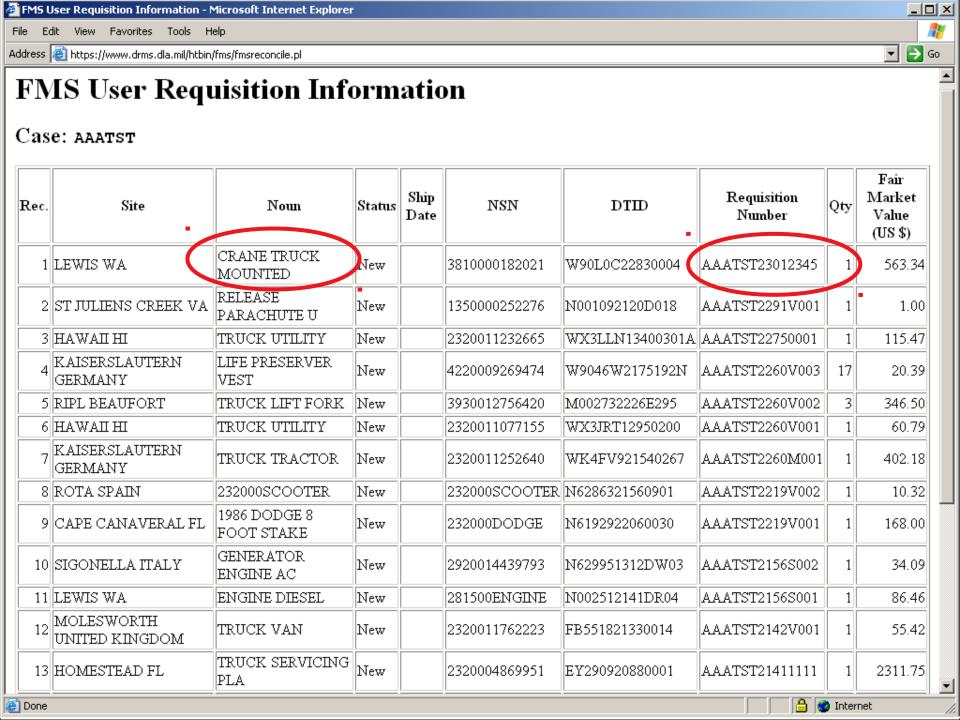
PHONE (253) 966-3192

1976 YR, MODEL MT 250, MFG HARNISCHFEGER P & H, TACK HRS 1053, MILES 4410, ENGINE MODEL 6V53 DETROIT, DRMO INFO

THE OUT-RIGGERS ARE IN QUESTIONABLE CONDITION, IT BURNS OIL VERY BADLY. NO OTHER INFO AVAILABLE.









Other Support Programs

- Aerospace Maintenance and Regeneration Center (AMARC) (Tri-service)
- Technical Coordination Groups (TCG) (USAF)
- FMS Reserve (USN, DLA)
- System Support Buyout (Triservice)
- "Dual Track" (USN)
- NATO Maintenance and Supply Activity (NAMSA) (NATO)



Categories of Publications

Normally Annual Blanke Order Cases

- Standard Forms and Publications
- Films, Videos, DVDs
- Engineering Drawings
- Stocklists, Cataloging
 Documents,
 Tables of Allowance and Decals

Normally Defined Order Cases

- Technical Orders/Manuals
- Defense Language Institute Publications
- Professional Military Education
 Correspondence Courses



Standard Publications

- Developed for DoD
- Primarily consists of forms, regulations, technical publications and procedural guides
- Available to FMS customers for operational and maintenance requirements
- Unclassified
- Generally unrestricted availability
- Mostly available in electronic media



Nonstandard Publications

- Developed specifically for FMS customers
- May be sanitized standard publications
- Both classified and unclassified
- Restricted availability, determined by MILDEP or System Program Manager



Electronic Publications

- DoD no longer publishing standard publications on paper.
- Standard publications and forms are mostly available via the Internet or on CD-ROM.
- There is no fee for publications obtained via the Internet.
- Most MILDEP publications web sites are blocked to non-DoD users.
- FMS customers must have reliable Internet access, and printing capability.
- Nonstandard and unique FMS publications may continue to be available on paper.





Follow-On Support